

BENEDETTA MONTANARO

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EDUCATION

- Oct 2018 – current:
PhD student in Management Engineering at Politecnico di Milano.
Research areas of interest: Innovation Economics, Entrepreneurship, Entrepreneurial Finance.
- Oct 2016 – Oct 2018:
MSc in Management Engineering at Politecnico di Milano (Finance), 110/110 cum laude (29.8/30).
 - **Courses:** Accounting Finance & Control, Strategy & Marketing, Corporate Finance, Entrepreneurial Finance, Investment Banking, Financial Markets Institutions, Macroeconomics of Finance, Digital Technologies.
 - **“From traditional banking to open banking”** project in collaboration with **PwC** with the aim to develop new business models for Italian banks starting from European open banking use cases.
 - **Final Thesis: The determinants of exit value in the Italian startup market.** The aim of the research was to analyze the determinants of Italian startups exit value, implementing an OLS model on exit valuation that included variables like exit strategic decisions, investors presence and human capital characteristics. The results showed that pursuing a dual tracking strategy, being invested by VCs and having an experienced and diverse founding team positively influence the exit value, while being accelerated or incubated brings negative effects.
- Apr 2017 – Aug 2017:
Exchange Semester at TU Berlin (Germany) offered by **Alliance4Tech** (Alliance of Top Engineering Institutions located in Milan, Paris, Berlin and London, to form a European Campus without borders).
Courses: Technology Management, Strategic Innovation Management, Experimental and Behavioral Economics, Simulation of Production Systems.
- Oct 2013 – Jul 2016:
BSc in Management Engineering at Politecnico di Milano, 110/110 (28.4/30).
Final Thesis: team-based Business Game competition.
- Sep 2008 – Jul 2013:
Scientific diploma (Liceo Scientifico PNI) at Ist. Sanfelice (Viadana - MN), 100/100 cum laude

CERTIFICATES

- Sept 2016: **TOEFL iBT (EAS)**, 109/120 (License n°: 0000000028555756);
- Oct 2016: **Introductory Certificate in Project Management (IPMA Italy).**

SKILLS

IT	SOFT SKILLS	LANGUAGES
<ul style="list-style-type: none">- Microsoft Office: good knowledge;- Dev C++: academic knowledge;- R Software: basic knowledge;- Stata: academic knowledge;	<ul style="list-style-type: none">- Team working: 10+ academic works;- Presentation skills;- Project Management;	<ul style="list-style-type: none">- Italian: native speaker;- English: fluent (C1);- French: elementary (A2);

PERSONAL INTERESTS

Oct 2015 – Oct 2018: **Estiem active member.** Estiem is a network of European Student of Industrial Engineering and Management organizing events to combine technological and management skills.