

Stefano Marchese

A curious mind & innovation disruptor



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WORK EXPERIENCE

HR Consultant

Randstad Technologies Italia

10/2015 – Present

Milano, Italy

Randstad Technologies is the division of Randstad Group born to give voice to the best opportunities in Information Technology.

Achievements

- Since the start-up of the division, I have had the opportunity to contribute and see the division grow in numbers, size and way of working.
- In these 3 years, I have covered several roles improving my skills of: adaptability, teamworking and perseverance.
- I am proud to have obtained some awards (Clipper Night 2017) and to have won some team competitions.

EDUCATION

Msc in Management of Innovation & Entrepreneurship

Università degli Studi di Milano

09/2016 – 07/2019

Milano, Italy

Thesis title

- "The Exponential Organization: un modello di valutazione e crescita per le startup"
- Final grade: 105/110

Msc in International Marketing and Media Management (Erasmus +)

Rheinische Fachhochschule Köln (RFH)

03/2018 – 08/2018

Cologne, Germany

Courses

- International Management
- Communication and Advertising
- International Marketing
- Media Management

Bsc in Human Resource Management

Università degli Studi di Milano

09/2013 – 12/2015

Milano, Italy

Thesis title

- "Data Science and Big Data: new opportunities for the development of Marketing and Human Resource Management."
- Final grade: 105/110.

HARD SKILLS

Strategic Sourcing

Recruiting

Innovation

Business Development

ExO

Lean Startup

Project Management

Big Data

Marketing

PERSONAL PROJECT

International Summer School Universidade da Coruña

07/2017 – 08/2017

A Coruña, Spain.

Achievements

- First class honour
- Developed skills in: Business planning, Design Thinking, Mockup design for an MVP, Public speaking.

Lecturer: Sonia Villarreal de la Garza –

Instituto Tecnológico de Monterrey, México

OTHER EXPERIENCES

Startup Weekend Milano 2017, Pavia 2018

Techstars

- Creation, development and presentation of a business idea: the former was about an HR application focus on motivation, passion and training; the latter referred to food & beverage sector.

Sales Account (04/2012 – 06/2015)

Matti srl

- I have worked at various fairs in Northern Italy in order to promote and sell the typical products of Oltrepò Pavese.

LANGUAGES

Italian



English



SOFT SKILLS

Natural born-leader

International spirit

Resilient

Proactive

Teamworking

Creativity

Public Speaking

Storytelling

Negotiation