



Luca Baiguini

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Gender: Male **Date of birth:** 24/05/1970 **Nationality:** Italian

ABOUT ME

Professor of People Management and Organization at POLIMI - Graduate School of Management

WORK EXPERIENCE

[01/09/2006 – Current] **Adjunct Professor - People Management & Organization (PMO)**

POLIMI Graduate School of Management - Politecnico di Milano

Address: Milano, Italy

City: Milano

Country: Italy

Main activities and responsibilities:

Teaching in the following Masters:

- Executive Master of Business Administration
- Flex Emba
- International Master of Business Administration
- Executive Master in Project Management
- Master in Management

Corporate and Business training courses at Polimi GSOM - Corporate Education

Areas of interest and teaching:

- Organizational Behavior
- Negotiation
- Personal development
- Communication
- Public speaking
- Time management
- Team management
- Leadership

In particular, the topics and training methodologies are aimed at making students aware of how behavioral variables impact on organizational processes and how communication affects team dynamics.

All these courses have been carried out both at the under-graduated and post-graduated level, both for executives and professional associations.

Methodologies: Active learning, E-Learning, Frontal Lessons.

[2012 – Current] **Professor**

Cefriel - Politecnico di Milano

Address: Milano, Italy

Main activities and responsibilities:

Teaching in the Corporate Academy and Project Management Academy

[1995 – Current] **Member of the Board**

Abra Beta Spa

Address: Pian Camuno (BS), Italy

Main activities and responsibilities:

Strategic direction of the company

150 employees - 20 M€ turnover

[01/04/2022 – Current] **Visiting Professor**

University of Udine

City: Udine

Country: Italy

Main activities and responsibilities:

Professor of Negotiation theories and techniques

EDUCATION AND TRAINING

[1989 – 1994] **Degree in Political Sciences**

University of Pavia

Address: Pavia, Italy

Main subject / occupational skills covered:

Political Sciences

Social Sciences

Economic Sciences

LANGUAGE SKILLS

Mother tongue(s): Italiano

Other language(s):

English

LISTENING C1 READING C1 WRITING C1

SPOKEN PRODUCTION C1 SPOKEN INTERACTION C1

Francese

LISTENING B2 READING B2 WRITING B1

SPOKEN PRODUCTION B2 SPOKEN INTERACTION B1

PUBLICATIONS

Publications

Designing Presentations
Una metodologia per progettare discorsi e presentazioni
(2017)

Compito e relazione
Idee e metodi per gestire efficacemente un team
(2018)

NETWORKS AND MEMBERSHIPS

Memberships

Member of the scientific committee - Osservatorio Storytelling - University of Pavia

ORGANISATIONAL SKILLS

Organisational skills

Teamworking
Team management
Team Building

COMMUNICATION AND INTERPERSONAL SKILLS

Communication and interpersonal skills

Teaching
Public speaking

JOB-RELATED SKILLS

Job-related skills

Design and delivery of training courses in Organizational Behavior