

curriculum vitae



PERSONAL INFORMATION

Surname	Pinelli
Name	Maria
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Nationality	Italian
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Date of birth	22/11/1995
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Education and training

• Date (from – to)	November 2021 - ongoing
• Name and type of organisation providing education and training	Politecnico di Milano – Milan (Italy)
Duration of the program of study	3 years
• Title of qualification	PhD Candidate
• Date (from – to)	26/02/2018-24/07/2020
• Name and type of organisation providing education and training	Politecnico di Milano – Management Engineering , Specialization: Sustainable Operations Management and Social Innovation
Duration of the program of study	2 years
• Principal subjects/occupational skills covered	Business in transformation: Social and sustainability challenges Lab, Social innovation, Advanced and sustainable manufacturing, Health care management, Product lifecycle management, Accounting, finance and control, Strategy and marketing, Leadership and innovation, Operations management, Logistics management Relevant Project Works: -Social Innovation Project with Progetto Itaca Onlus: Development of a Business Plan to convert Progetto Itaca ONLUS (non-profit organization supporting people affected by mental disorders in the reintegration process at the workplace) into a financially sustainable social enterprise. -Healthcare Management Project with ASST Grande Ospedale Metropolitano Niguarda: Process mapping of the patients' flow in operating rooms, identification of critical issues, non-conformities and risks and development of possible solutions for improvement.

• Title of qualification awarded	Master's Degree
Final mark obtained	108/110
• Date (from – to)	16/11/2014-17/10/2017
• Name and type of organisation providing education and training	Università degli Studi di Modena e Reggio Emilia – Ingegneria Gestionale
Duration of the program of study	3 years
• Principal subjects/occupational skills covered	Applied Mathematics, Organizational Behavior, Foundations of Computer Science, Automatic Control, Information Systems and Databases, Operative Research, Logistics and Production Management, Internet and Web Technologies Bachelor's Thesis in Online Labor Markets: The purpose of the Thesis was to examine the characteristics of micro-crowdsourcing platforms and the experiences of workers involved with them.
• Title of qualification awarded	Bachelor's Degree
Final mark obtained	108/110
• Date (from – to)	2009-26/06/2014
• Name and type of organisation providing education and training	Liceo Scientifico A.F. Formiggini
Duration of the program of study	5 years
• Principal subjects/occupational skills covered	Scientific (mathematics, physics, biology, earth science, chemistry) and linguistic-historical-philosophical (Italian, Latin, English, history, philosophy, drawing and art history) education.
• Title of qualification awarded	Diploma di scuola secondaria superiore - Maturità scientifica
Final mark obtained	90/100

Graduation thesis

Title	Social Venture Capital: a double perspective on the features of investment process
Language	English
Supervisor	Mario Calderini
Thesis Summary	In the last decade, impact investing (II) has gained momentum for its unique features. This has been contaminated by practices coming from both venture capital (VC) and philanthropy, defining what is called social venture capital (SVC). Since a clear overview of the II process peculiarities is not offered by literature; the thesis purpose was to understand them. Through the analysis of the literature, it has been possible to get a clear idea of the dynamics guiding philanthropy, VC and SVC, identifying the main gaps. Starting from this, the research question has been broken up into 5 hypotheses, that were tested and verified through the use of 35 semi-structured interviews addressed to both demand-side and supply-side actors of the II Italian ecosystem. These were examined through a qualitative directed content analysis method, and the findings led to recommendations concerning what should be retained and changed by both impact investors and investees to create enhanced relationships.

Publications and articles submitted

Author(s) and title	TIRESIA Research Centre Tiresia Impact Outlook 2019 – Il capitale per l'impatto sociale in Italia
Language	Italian
Publication place	Presented on 22/11/2019 at Il Sole 24 Ore headquarters - Milano
Date of publication	22/11/2019

Certifications

Certifications of language knowledge	First Certificate in English – Passed at Grade A (C1 Level) – Score 183/190 – March 2018
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Work experience, stages, studies abroad

• Date (from – to)	16/09/2021 – November
• Name and address of firm/university	Politecnico di Milano, Dipartimento di Ingegneria Gestionale, Via Lambruschini 4/b, Milano 20156
• Type of business or sector	University
• Type of employment	Research Internship
• Main activities and responsibilities	Support to research projects pertaining to Health Care Management
• Date (from – to)	01/06/2021 - 25/06/2021
• Name and address of firm/university	ALMA MATER STUDIORUM, Università di Bologna, Dipartimento di Scienze Economiche Via Zamboni 33, Bologna 40126
• Type of business or sector	University
• Type of employment	Collaboration
• Main activities and responsibilities	Support to the research project "Innovazione sociale: evidenza empirica e casi studio in Italia ed Europa"
• Date (from – to)	16/11/2020 – 26/04/2021
• Name and address of firm/university	Herambiente S.P.A., Viale Berti Pichat 2/4, Bologna 40127
• Type of business or sector	S.P.A controlled by Hera Group. Waste treatment, recovery and disposal
• Type of employment	Extra-curricular internship
• Main activities and responsibilities	Activities related to management control and industrial accounting. Understanding of the company's budgeting and reporting systems and engagement in the elaboration of periodic company's reporting mainly through the use of SAP and Excel. Involvement in the variance analysis of accounting and extra-accounting variables and support in the development of possible improvements in the business management.

Personal skills and competences

Acquired in the course of life and career but not necessarily evidenced by formal certificates and diplomas.

Mother tongue	Italian
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Other language(s)

	English
• reading	Excellent (score 190/190)
• writing	Very good (score 176/190)
• speaking	Very good (score 177/190)

Social skills and competences	Excellent team working skills acquired thanks to the projects carried out with other people at Politecnico di Milano, and to the experience as a scout and scout leader. The international nature of Politecnico di Milano has taught me to adapt to multicultural contexts,
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	<p>working with many foreign students.</p> <p>Good ability to collaborate with other people, giving importance to my own and others' strengths and weaknesses in order to achieve the best results.</p>
Organisational skills and competences	<p>Good ability of work planning and project management, also remotely, obtained during the University years and refined during the internships in Herambiente and in Politecnico di Milano.</p> <p>Leadership skills acquired through the experience as a scout leader with adolescents and children and University team works.</p>
Technical skills and competences	<ul style="list-style-type: none"> - Knowledge of Java, HTML and SQL obtained through the courses of Foundations of Computer Science, Information Systems and Databases and Internet and Web Technologies - Knowledge of SAP acquired through the Internship in Herambiente - Excellent knowledge of the Office package, developed during University and improved during the internship at Herambiente.
Artistic skills and competences	<p>From 2001 to 2017 I devoted myself to the study of piano, for which I have a great passion, at the music school "Olinto Pistoni" in Sassuolo, acquiring an excellent knowledge of the instrument. During my University years, I taught a group of children, who had been entrusted to me by my teacher, the basics of the piano. I also have been practicing dance regularly for many years at "Dancin Perfect" in Sassuolo.</p>
Other skills and competences	<p>I have always been very concerned about sustainability issues. In particular, I was part of the research group that drafted the "Tiresia Social Impact Outlook 2019" and I participated to the "Economy of Francesco 2020" event, dedicated to the development of a more inclusive and sustainable economy.</p> <p>Moreover, this summer I attended the summer inter-university school "Percorsi Assisi", dedicated to the topic "Umanesimo Digitale: bene individuale, comune e collettivo". This was organized in seminars with experts from both the academic and the business world and working groups, to address questions about the evolution of the human-technology relationship in a multidisciplinary context.</p> <p>I have an aptitude for teaching acquired by giving private lessons in mathematics, physics, English and piano during my University years.</p> <p>I have a great inclination towards volunteering, developed mainly through these activities:</p> <ul style="list-style-type: none"> - Scout leader (AGESCI Association) with children 8-11 age and with adolescents in Sassuolo (2015-2020, after 12 years in the Association) - Volunteering experience at Scampia (August 2016) - Involvement in Caritas activities (From 2016 to present)
Annexes	Tiresia impact outlook 2019

Date
29/11/2021

Signature

Maria Pinelli