



# CAMILLA BORSANI

PH.D CANDIDATE IN  
MANAGEMENT ENGINEER

## PERSONAL PROFILE

I am a Ph.D. Candidate in the Department of Management, Economics and Industrial Engineering. My research area is Supply Chain Management, focusing mainly on purchasing and supply management. In my Ph.D. project, I am investigating the strategic role of negotiations in the development of sustainable procurement using new technologies such as Big Data analytics and Artificial Intelligence

## SOFTWARE

MS Office Suite  
Power BI  
Adobe Illustrator

## LANGUAGES

English (Advanced)  
Spanish (Entry Level)

## CONTACTS

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Lecco (LC), Italy

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## PROFESSIONAL EXPERIENCES

### Ph.D. Candidate

Politecnico di Milano (November 2022 - ongoing)

- The Ph.D. project aims to explore innovative negotiations for sustainable procurement using new technologies

### Teaching Assistant

Politecnico di Milano (November 2022 - ongoing)

- Teaching assistant for the course LAMP (Laboratorio di Analisi e Mappatura dei Processi) in the Bachelor in Management Engineering

### Research Fellow

Politecnico di Milano (May 2022 - October 2022)

- Directly involved in consulting projects, to improve the efficiency of private and public companies (process mapping, analysis of the critical points and improvement solutions)
- Research project in the Purchasing and Supply Management field

### Staff and Pub Manager

Shamrock Pub (2020 - 2022)

- Staff organisation and shift management
- Management of customers and relations with them, developing communication skills and problem-solving attitude

### Waitress/Bartender

Shamrock Pub (2016 - 2020)

- International context that has allowed me to develop language skills to the best of my ability

## EDUCATION AND TRAINING

### Politecnico di Milano

MSc in Management Engineer - Supply Chain (2022)

- The major in Supply Chain Management has allowed me to deepen the knowledge in relation to the management of the purchases, the logistics and the suppliers portfolio.
- The Master Thesis discusses an experimental research in the field of risk management in the pharmaceutical supply chain

### Politecnico di Milano

BSc in Management Engineer (2019)

Development of technical-scientific and economic knowledge in the course of studies and realization of projects to understand the concrete application of concepts and definitions.

### Liceo scientifico G.B. Grassi

Graduate (2016)

- Final work on experimental research on the Higgs boson

## INTERESTS AND EXPERIENCES

I am a big fan of sports, especially Italian and European soccer. Since my childhood I have always supported Inter and followed them to the stadium, both away and in town

Athletics, on the other hand, has characterized my life in the front row for more than ten years. Thanks to many daily training sessions, I have had the opportunity to participate in several national competitions, achieving good results. This experience has certainly shaped character traits such as determination and discipline

During my studies I also had the opportunity to participate in several fairs in the furniture sector, with tasks of interaction and customer management (Pordenone, Cologne, Dubai).