



## curriculum vitae

### PERSONAL INFORMATION

Surname	<b>Montuori</b>
Name	<b>Giulia</b>
Address	<b>Milano (MI), Italy</b>
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Skype	

Nationality	Italian
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Date of birth	22 August 2022
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### Education and training

• Date (from – to)		August 2020- July2021
• Name and type of organisation providing education and training		<b>Collège des Ingénieurs</b>
Duration of the program of study		1 year
• Principal subjects/ occupational skills covered		Master in Business Administration for selected candidates across Europe based on a combination of classes taking place in Turin, Munich and Paris, Master classes, Project work and a Company mission. Beside traditional courses such as accounting, marketing and strategy, the MBA strongly emphasizes innovation and entrepreneurial spirit through design thinking projects and Innovation 4 Change project (I4C). I4C has become the leading Italian innovation project involving companies, institutions, and non-profit organizations. My team won the start-up competition with our solution for the challenge proposed by the company DSM. We developed a business idea exploiting animal microbiome to improve animal health thus creating opportunities financially and improving society.

• Title of qualification awarded	Master of Business Administration
Final mark obtained	No mark given

• Date (from – to)	2018-2020
• Name and type of organisation providing education and training	<b>Unitech International and Politecnico di Milano</b>
Duration of the program of study	1 year
• Principal subjects/ occupational skills covered	<p>The programme is aimed at creating interactions between selected students enrolled in the best nine Engineering Universities in Europe, UNITECH Alumni Association and Corporate Partners companies. Unitech students experience:</p> <ul style="list-style-type: none"> <li>- An international academic exchange with one of the academic partner universities - <b>TU Delft University</b></li> <li>- Three professional skills and behaviors development modules of coached personal and group growth - <b>INSA Lyon, Politecnico di Milano, Chalmers</b></li> <li>- An international internship with one of the Corporate Partner companies - <b>Biomérieux</b></li> </ul>
• Title of qualification awarded	Unitech Fellow
Final mark obtained	No mark given

• Date (from – to)	2017-2019
• Name and type of organisation providing education and training	<b>Politecnico di Milano</b>
Duration of the program of study	2 years
• Principal subjects/ occupational skills covered	Master of Science in Management Engineering with specialization in Supply Chain Management
• Title of qualification awarded	Master Degree
Final mark obtained	110/110 cum laude

### graduation thesis

Title	<i>“PATIENTS: CUSTOMERS IN HEALTHCARE- The role of Patient Experience to promote alignment between patients’ needs and service offered in the Cancer Care pathway”</i>
Language	English
Supervisor	Prof. Cristina Masella

Thesis Summary		The purpose is analysing the potential of patient experience measures, their appropriateness to the context and applications for performance improvement. As a result, this work aims at contributing to the third objective for sustainable development as reported in the Agenda 2030 (ONU, 2015) by enhancing a tool (Patient-Reported Experience) which measures patients' perspective thus increasing accessibility and availability of care that meets their needs and finally, providing well-being and health to all. Two research questions (How can Patient Experience be measured? What is the role of Patient Experience for quality improvement?) have been addressed by combining literature research and an empirical study. The outcome has potential to impact present and future patients, the analyzed Breast Unit and the whole hospital thus improving well-being of citizens. Furthermore, person-centered care frequently leads to higher treatment adherence and therefore better health status.
• Date (from – to)		2018-2019
• Name and type of organisation providing education and training		<b>Collegio di Milano - Fondazione delle Università Milanesi</b>
Duration of the program of study		1 year
• Principal subjects/ occupational skills covered		As a non-Resident student, I attended seminars and courses including Artificial Intelligence, Advanced Excel, personal growth, mentoring and social issues. ). Inter-university campus for the education of outstanding students enrolled at the seven universities of Milan. It is recognized by the Italian Ministry of Education, University and Research.
• Title of qualification awarded		Collegio di Milano Fellow
Final mark obtained		No mark given

• Date (from – to)		2014-2017
• Name and type of organisation providing education and training		<b>Politecnico di Milano</b>
Duration of the program of study		3 years
• Principal subjects/ occupational skills covered		Bachelor's Degree in Management Engineering with specialization in production systems.
• Title of qualification awarded		Bachelor's Degree
Final mark obtained		109/110

### graduation thesis

Title	<i>Business Game</i>
Language	Italian
Supervisor	Prof. Elvila Piva

Thesis Summary	Web based learning experience where participants have to manage a furniture production company by playing different roles. Weekly decisions should respond to market changes while aligning with stated strategy. The final goal is balancing constraints and managing interdependencies of the supply chain in order to achieve sustainable profitability for the company and outperform the other competitors.
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• Date (from – to)	2009-2014
• Name and type of organisation providing education and training	<b>Liceo Scientifico Istituto Leone XIII</b>
Duration of the program of study	5 years
• Principal subjects/ occupational skills covered	Scientific High School focusing on a comprehensive education including two foreign languages (English and French), additional classes of Latin and Volunteering activities.
• Title of qualification awarded	Scientific High school Diploma
Final mark obtained	100/100

• Date (from – to)	2006-2009
• Name and type of organisation providing education and training	<b>Scuola Media Carlo Porta</b>
Duration of the program of study	3 years
• Principal subjects/ occupational skills covered	Middle school with two foreign languages and Latin.
• Title of qualification awarded	Diploma
Final mark obtained	10/10

<b>publications and articles submitted</b>	
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Author(s) and title	Montuori Giulia, <i>PATIENTS: CUSTOMERS IN HEALTHCARE- The role of Patient Experience to promote alignment between patients' needs and service offered in the Cancer Care pathway</i>
Language	English
Publication place	Award-winning competition Thesis project AWARD: SOM FOR SDG AWARD (2019) POLITECNICO DI MILANO - The award relates to Final Theses and Projects that impact Sustainable Development Goals (SDG), making a contribution to resolving the social challenges of our times, as well as proposing models for sustainable development on an environmental, economic and social level.
Date of publication	October 2019, submitted

Author(s) and title	<i>Montuori Giulia, Il Mio-Metano</i>
Language	Italian
Publication place	Award-winning competition project AWARD: ADACI EXCELLENCE AWARD (2021)- The award is aimed at innovating of the procurement and supply chain department and collecting best practices in order to create value and competitive advantage. SNAM won the prize for the category “Social responsibility and sustainability” presenting a project combing a new technology for sustainable mobility and associated initiatives promoting its use both internally and by suppliers.
Date of publication	October 2021, submitted

Author(s) and title	Montuori Giulia and other authors, Farmelody
Language	English
Publication place	Award-winning competition project AWARD: INNOVATION 4 CHANGE (I4C) AWARD I4C has become the leading Italian innovation project involving companies, institutions, and non-profit organizations. Start-up competition for innovative and scalable business ideas and practical solutions to respond to the social, economic, and environmental challenges. Farmelody is a business idea exploiting animal microbiome to improve animal health thus creating opportunities financially and improving society.
Date of publication	July 2021, submitted

Author(s) and title	Montuori Giulia, National Federation of Cavalieri del Lavoro and President of the Italian Republic
Language	Italian
Publication place	Award-winning - National recognition AWARD: ALFIERE DEL LAVORO NATIONAL AWARD The awards take into consideration students' academic results and personal experience to select the 25 best and brightest Italian students each year from all over Italy.
Date of publication	October 2014

### certifications

GRE	N/A
GMAT	N/A
Certifications of language knowledge	English: IELTS (C1) - 3/11/2016 French: Delf (B2) - 27/08/2021

### Work experience, stages, studies abroad

• Date (from – to)	<b>November 2022 - Current job</b>
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• Name and address of firm/university	Politecnico di Milano Via Lambruschini, 4/b, 20156, Milano, Italia
• Type of business or sector	Research & Education
• Type of employment	PhD Candidate
• Main activities and responsibilities	Research field: Last-mile delivery and e-commerce: solutions and business models for economic and environmental sustainability in the Food Industry.

• Date (from – to)	<b>February 2022 - October 2022</b>
• Name and address of firm/university	SNAM S.p.A Piazza Santa Barbara, 7, 20097 San Donato Milanese MI
• Type of business or sector	Energy & Utilities
• Type of employment	Employee
• Main activities and responsibilities	Suppliers' compliance monitoring process and performance assessment. The Vendor Management systematically analyzes feedbacks on suppliers through Supplier One Platform, in order to promote continuous improvement, collaboration and value creation.

• Date (from – to)	<b>February 2021 - February 2022</b>
• Name and address of firm/university	SNAM S.p.A Piazza Santa Barbara, 7, 20097 San Donato Milanese MI
• Type of business or sector	Energy & Utilities
• Type of employment	Internship
• Main activities and responsibilities	I took the Company Mission of my MBA programme in SNAM S.p.A. working as a buyer of Operation Services and New business. Meanwhile, I contributed to cross-department projects mainly focusing on sustainability and innovation including the achievement of the ADACI Excellence Award.

• Date (from – to)	<b>November 2019 - May 2020</b>
• Name and address of firm/university	BioMérieux S.p.A Via di Campigliano, 58 Loc. Ponte a Ema.
• Type of business or sector	Microbiological testing solutions
• Type of employment	Internship - Unitech Programme
• Main activities and responsibilities	Five months internship supporting the Supply Chain Manager and Demand Planner for innovative projects including the Supply Chain Offer, aimed at reshaping the supply chain value to increase customers' awareness and satisfaction. Daily activities include demand planning and analysis of root causes of orders not fully delivered on time. Collaboration with the whole supply chain team for EDI implementation to align efficiently with customers.

• Date (from – to)	<b>November 2018 - September 2019</b>
• Name and address of firm/university	ASST di Cremona- Politecnico di Milano Viale Concordia, 1 Cremona
• Type of business or sector	Hospital

• Type of employment	Volunteering for Master Thesis
• Main activities and responsibilities	Analysis of Patient Experience in the Breast Unit with CQI_Mammacare questionnaire. The analysis was aimed at assessing the validity of the tool and the use of Patient Experience measures to improve alignment between service offered and market (patients') needs.

• Date (from – to)	<b>January - July 2018</b>
• Name and address of firm/university	TU Delft University Mekelweg 5, 2628 CD Delft, Paesi Bassi
• Type of business or sector	University
• Type of employment	Academic Exchange - Unitech Programme
• Main activities and responsibilities	Academic exchange: six-month experience abroad during the Master in Management Engineering. Classes included traditional courses and innovative Labs as Business Development Lab based on a Team project aimed at developing a new business idea with the Lean start-up approach.

• Date (from – to)	<b>2012</b>
• Name and address of firm/university	Sint-Barbara College Savaanstraat 33, 9000 Gent, Belgio
• Type of business or sector	High School
• Type of employment	Bilateral exchanger high achieving students
• Main activities and responsibilities	Excellence project with extra English and a Certificate of Merit . The period abroad included classes, team work and thematic lectures.

### Personal skills and competences

*Acquired in the course of life and career but not necessarily evidenced by formal certificates and diplomas.*

Mother tongue	<b>Italian</b>
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Other language(s)	
	<b>English</b>
• reading	Excellent
• writing	Excellent
• speaking	Excellent

	<b>French</b>
• reading	Excellent
• writing	Excellent
• speaking	Excellent

## Social skills and competences

*Living and working with other people, in multicultural environments, in positions where communication is important and situations where teamwork is essential (e.g. Culture and sports), etc.*

Team working with people with different cultures and background, management of two thematic assignment with English speaking teammates. This competence has been achieved during several project work:

**PROJECTWORK • 2019 • PRICEWATERHOUSECOOPERS** Team project with the PwC Procurement department aimed at analyzing the purchasing categories of a bank spending in order to develop a framework for their management and propose a suitable strategy for the bank.

**THE FUTURE MAKERS • 2019 • BOSTON CONSULTING GROUP** - A BCG initiative dedicated to 100 Italian students who have been selected based on merit and personal career. The program is an intensive workshop dedicated to discussion on global issues, soft skills development, mentorship and seminars with BCG Consultants, entrepreneurs and top managers.

**DESIGN AND OPTIMIZATION OF A DISTRIBUTION NETWORK• 2019 • POLITECNICO DI MILANO** - Team project developed for Advanced Supply Chain Planning Lab during the last year of the master. The project required the use of “r” in order to define the optimal localization of central warehouses that enables a reduction of logistic costs for a baking company placed in Mexico.

**THE COOL CONNECTION (TCC)• 2019 • POLITECNICO DI MILANO** - Web based learning experience where participants have to manage a personal care production company by playing four different roles (Sales, Supply Chain Management, Purchasing and Finance) and negotiating with external actors (suppliers, customers, banks and credit insurers). The final goal is balancing constraints and managing interdependencies of the physical and financial supply chain in order to turn TCC around to a profitable company.

**GEARBOX GAME • 2019 • POLITECNICO DI MILANO** - Web based simulation experience where participants have to manage a mid-size Italian group specialized in design and manufacturing of gear boxes. The group has four main production stages (Foundry, Burrer, Metalworker and Customer) and each of them is managed by a pair of participants. The game has two rounds. In the first round, each stage has the objective to minimize inventory and backlog with no visibility on the others. During the second round, the four pairs composing each supply chain, are allowed to collaborate and share information. The final goal is comparing performance of the whole supply chain in the two rounds thus assessing the strategic role of visibility and collaboration.

**L'ORÉAL BRANDSTORM • 2017• POLITECNICO DI MILANO** International innovation competition managed by L'ORÉAL international human resources communication strategy department. Goal: development of a strategy to attract millennials in the salon market. Each team proposition has been assessed based on: innovativeness, usefulness, feasibility, scalability.

**BUSINESS@SCHOOL • 2013 • BOSTON CONSULTING GROUP** One-year academic work program based on team collaboration and business consultancy basics. Deep analyses of small and multinational companies aimed at putting forward a new promising business proposal including a business plan.



<b>Organisational skills and competences</b> <i>E.g. coordination and management of people, projects and budgets; at work, in voluntary work (e.g. culture and sports) and at home, etc.</i>	<p>Management of 3-4 overlapped deliverables between April and June 2019.</p> <p>Project management</p> <ul style="list-style-type: none"> <li>2020- Project management course and project work during the MBA programme</li> </ul>
<b>Technical skills and competences</b> <i>With computers, specific kinds of equipment, machinery, etc.</i>	<p>Experienced user of Microsoft Office (Word, Excel, Power Point and Access); 2011 European Computer Driving License, including C programming language and MySQL Workbench; Basic knowledge of “r” for big data analysis. SAP- SuOP for procurement activities and Vendor management.</p>
<b>Artistic skills and competences</b> <i>Music, writing, drawing etc.</i>	<p>Playing the piano as a leisure.</p>
<b>Other skills and competences</b> <i>Competences not mentioned above.</i>	<p>Strong commitment for sustainability. Connected projects:</p> <ul style="list-style-type: none"> <li>- ADACI EXCELLENCE AWARD (2021)</li> <li>- SOM FOR SDG AWARD (2019) POLITECNICO DI MILANO</li> </ul>
<b>Additional information</b>	<ul style="list-style-type: none"> <li>Volunteering at “Francesco Vozza” Association, Fatebenefratelli Hospital, Milan, Italy Afternoon assistance to neurosurgery ward patients (2013-2014)</li> <li>Competitions: Physics Olympics (2015); Italian language Olympics (2013); Certamen Europa Latina (2011)</li> <li>Passionate about running, tennis, swimming, skiing, sailing, reading classical and modern novels, and collecting magnets and plastic bottles as symbols of uses and local habits of visited countries.</li> </ul>